# OFFERING MEMORANDUM

Maple Ridge Apartments, Lawrence, Kansas



PREPARED BY

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Exclusively Presented By:

AUSTIN R. PAUL | KEITEN J. NUSPL











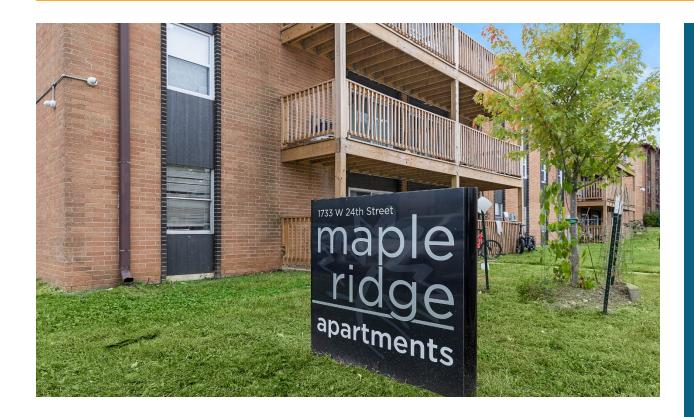
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#### **EXECUTIVE SUMMARY**



Zeal Property Advisors, LLC is pleased to present the exclusive offering of Maple Ridge Apartments ("The Property"), a 24-unit apartment community located just south of the University of Kansas in Lawrence, Kansas. The Property has recently undergone extensive renovations including new roof, sliding glass screen doors, windows, decking, interior corridors and more. Prospective investors may take advantage of operational value-add components such as implementing utility reimbursements and growing rents to market.

The Property is offered as a fee simple sale and offers prospective investors the opportunity to acquire a stabilized asset with little to no deferred maintenance. Maple Ridge is offered free and clear of existing debt with long term financing options identified.

#### **INVESTMENT HIGHLIGHTS**

- Excellent Condition
- Stabilized Asset
- Ability to Grow Rents to Market
- Easy to Manage
- Little to No Deferred Maintenance
- Patio / Balconies
- Operational Value-Add Components









#### **PROPERTY OVERVIEW**

Maple Ridge Apartments is a 24-unit apartment community built in 1962 with significant renovations in 2021/2022 by the current ownership. The Property encompasses 0.60 AC with approximately 13,410 rentable square feet. Renovations include rip off / replacement of the roof, all new decking and dual pane vinyl windows, replacement of sliding glass screen doors, hot water heater replacement, new plumbing, interior corridor updates and lighting, landscaping + tree removal and mulching. Unit interior updates include LVT flooring throughout kitchen, living room and bathroom, upgraded carpet in bedrooms, new vanity and tub surround in bathroom, black/white appliances, upgraded countertops and refinished cabinets with new fixtures. Maple Ridge Apartments offers its residents a clean, updated, quiet and utility efficient residence.

Address	1733 West 24 <sup>th</sup> Street, Lawrence, KS 66046	Water/Sewer	Central Metered
Units	24	Electric	Separately Metered
Year Built	1962/2022	Gas	Separately Metered   Laundry + Hot Water
Lot Size	0.60 AC	HVAC	Per Unit   PTAC
RSF	13,410	Hot Water	Central Domestic   Gas
# of Buildings	1	Trash	Paid By Landlord
Parking	30 Surface Spaces With Off Street	Laundry	Common Area   Gas   Jetz





## **EXTERIOR & COMMON AREA PHOTOS**



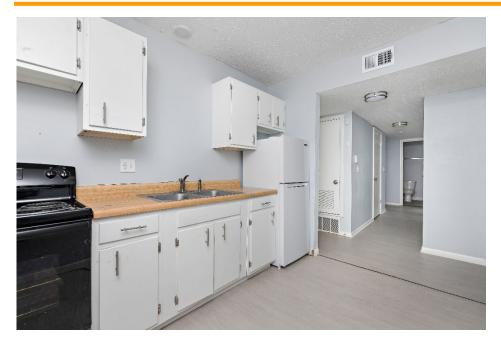




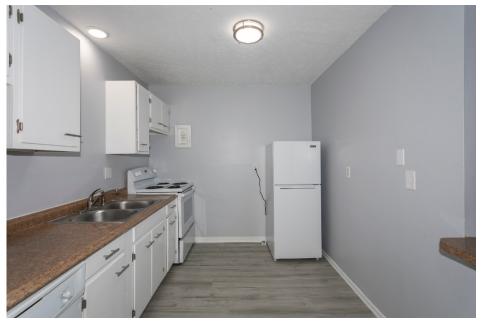




## **UNIT INTERIOR PHOTOS**







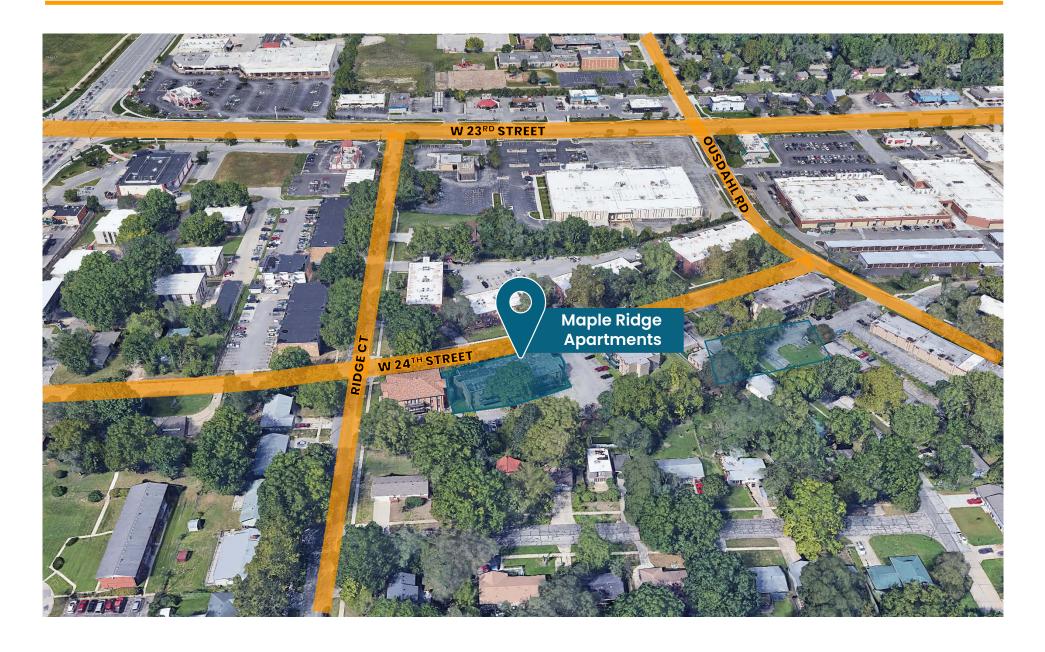




#### **REGIONAL MAP**









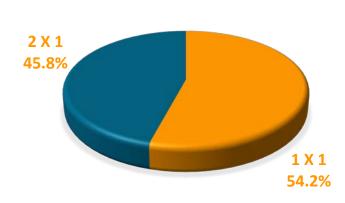




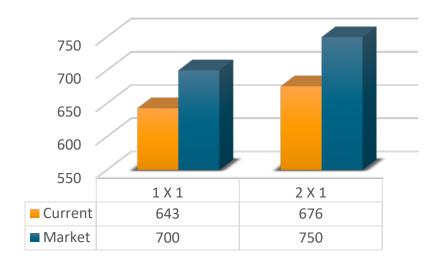
## **RENT ROLL SUMMARY**

Unit Type	Count	% Total	Size (SF)	Avg Rent	Avg Rent / SF	Market Rent
1 X 1	13	54.2%	490	\$643	\$1.31	\$700
2 X 1	11	45.8%	640	\$676	\$1.06	\$750
TOTAL / AVERAGE	24	100%	559	\$660	\$1.18	\$723

## **UNIT MIX**



## **UNIT RENT**



#### **FINANCIAL ANALYSIS**

	T-1 July	Year 1	<b>Pro Forma</b>	Notes	Per Unit
INCOME					
Gross Scheduled Rent	\$188,244	\$188,244	\$208,200	[1]	\$8,675
Physical Vacancy	(23,940) 12.7%	(9,412) 5.0%	(10,410) 5.0%		(433)
Concessions	(7,980) 4.2%	None	None		0
Bad Debt	None	(941) 0.5%	(1,041) 0.5%		(43)
Total Vacancy	(31,940) 16.9%	(10,353) 5.5%	(11,451) 5.5%		(477)
Economic Occupancy	83.1%	94.5%	94.5%		
Effective Rental Income	156,304	177,891	196,749		8,197
Other Income	23,052	14,561	14,561		606
Utility Reimbursements	2,957	2,957	19,080	[2]	795
Effective Gross Income	\$182,313	\$195,409	\$230,390		\$9,599
EXPENSES					
Real Estate Taxes	11,664	24,457	24,457	[3]	1,019
Insurance	16,884	9,600	9,600	[4]	400
Utilities	18,948	18,948	18,948		789
Trash Removal	4,608	2,400	2,400		100
Repairs and Maintenance	16,440	8,400	8,400		350
Contract Services	18,252	4,800	4,800	[5]	200
Turnover	R&M	6,000	6,000		250
Marketing / Advertising	None	2,400	2,400		100
Payroll	None	None	None		0
General and Administration	1,092	3,000	3,000		125
Management Fee	21,816 (12%)	11,724 (6.0%)	13,823 (6.0%)	[6]	575
Replacement Reserves	None	None	6,000		250
Total Expenses	\$109,704	\$91,729	\$99,828		\$4,159
Net Operating Income	\$72,609	\$103,680	\$130,562		\$5,440

#### **Notes**

- [1] Pro Forma GSR reflects unit mix section market rents annualized.
- [2] Pro Forma Utility Reimbursements reflect flat charges of \$60 for 1BR Group. and \$75 for 2BR for water, sewer, trash and pest. [5] Con
- [3] Real Estate Taxes calculated after receiving input from Douglas County assessor office.
- [4] Insurance reduced to reflect insurance quote from Midwest Property Group.
- [5] Contract Services reduced to submarket standards.
- [6] Management Fee reflects management quote from Midwest Property Group.



#### **PRICING SUMMARY**

Summary		
Price	Market	
Number of Units	24	
Price Per Unit	N/A	
Rentable SF	13,410	
Price Per SF	N/A	
Lot Size	0.60 Acres	
Year Built	1962/2022	
Type of Ownership	Fee Simple	

For More Information Regarding Financing This Asset:



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Debt Analysis		
Loan Type	Bank	Life Company
Proposed Financing	First Loan	First Loan
Loan Amount	80% LTC	TBD
Term	5-Years Fixed	10-Years Fixed
Interest Rate	5.75%	5.85%
Amortization	25-Years	30-Years
Interest Only	18-24 Months	12 Months
Pre-Payment Penalty	None	YM
Debt Service Coverage Ratio	1.25x (Stabilized NOI)	1.25x
Recourse	Yes	No

Unit Type	Unit Count	Size (SF)	Current Rents	Pro Forma Rents
1 X 1	13	490	\$643	\$700
2 X 1	11	640	\$676	\$750
Total / Average	24	559	\$660	\$723





## DEMOGRAPHIC SUMMARY

2022 SUMMARY	1 MILE	3 MILES	5 MILES
Population ngs	12,225	72,846	98,376
Households	5,254	30,246	41,259
Families	2,296	12,929	19,499
Average Household Size	2.07	2.16	2.20
Owner Occupied Housing Units	1,642	12,571	19,219
Renter Occupied Housing Units	3,612	17,675	22,040
Median Age	27.2	27.7	29.8
Median Household Income	\$43,113	\$54,914	\$62,731
Average Household Income	\$61,120	\$83,269	\$94,385

Lecompton

2027 SUMMARY	1 MILE	3 MILES	5 MILES
Population	12,383	73,708	99,922
Households	5,357	30,772	42,106
Families	2,349	13,125	19,873
Average Household Size	2.06	2.15	2.19
Owner Occupied Housing Units	1,737	13,132	20,065
Renter Occupied Housing Units	3,620	17,640	22,041
Median Age	27.6	28.0	30.0
Median Household Income	\$50,493	\$63,244	\$74,876
Average Household Income	\$72,413	\$96,663	\$110,011

